



JOB OPPORTUNITY

POSITION: Pricing Analyst

LOCATION: Hensall

Hensall Global is a leading logistics provider offering freight transportation services and logistics solutions to our global customer base.

We are looking for a Pricing Analyst to join our team.

What we offer:

- Competitive Annual Salary.
- Group Benefits Plan and Health Care Spending Account.
- Pension Plan matched by employer.
- Excellent Vacation and paid time off.

Job Duties and Responsibilities:

- Develop sound knowledge of customer requirements and ensure alignment with the required transportation service.
- Obtain vendor rate quotes and services for all modes of transportation.
- Communicate with multiple vessel lines and thoroughly analyze industry information.
- Investigate and determine the optimum freight rate for Hensall Global accounts.
- Develop a solid understanding of the market, trends and previous shipments.
- Become familiar with various modes, trade lanes, and origin to destination pairings.
- Liaison between Sales and Operations departments to ensure all requirements are accurately detailed from pricing through to costing.
- Ensure customer rates are accurate and distributed to customers on a timely basis.
- Facilitate on-going communication with all vendors to review rate changes, service levels, options and pricing.
- Investigate and resolve any service charge claims and invoice discrepancies.
- Develop long-term working relationships with transportation providers.

Required Qualifications:

- High School Diploma or equivalent.
- Post-Secondary education in business, finance or related program.
- Experience in transportation/international freight forwarding and third-party logistics will be considered an asset.
- Microsoft Office skills (Word, Excel, PowerPoint)
- Excellent interpersonal, customer service and communication skills (verbal and written).
- Ability to take initiative and problem solve.
- Analytical thinker with ability to multi-task, prioritize and manage time effectively.
- Keen attention to detail and effective organizational skills.
- Strong negotiation skills with ability to adapt as required.
- A positive and professional attitude and willingness to work collaboratively with all team members and customers.



If you are interested in applying for this position, please submit your cover letter and resume to:

Yolanda Levy Human Resources Manager
yolanda.levy@hensallglobal.com

Hensall Global is committed to employment equity and encourages the four designated groups to apply.